

# Litera Press Kit

TYPE

CEO

Avaneesh Marwaha

**HEADQUARTERS** 

Chicago, IL

**FOUNDED** 

1995

Private

**INDUSTRY** 

**Computer Software** 

**WEBSITE** 

litera.com





Transforming the Legal Experience

For 30 years, Litera has led the legal technology revolution, combining decades of industry expertise with continuous innovation and a focus on Al-driven solutions.

Litera empowers the world's leading law firms with solutions for Legal Work, Firm Performance, and Firm Governance. Our intuitive, powerful tools transform how modern firms optimize workflows, collaborate, and leverage institutional knowledge. Serving more than 2.3 million legal professionals globally, Litera helps attorneys focus on their craft while making data-driven decisions, strengthening competitive advantage, and delivering enhanced client value. As pioneers in GenAl for legal technology, we continually evolve our solutions to shape the future of legal work.

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## A Globally Trusted Leader in the Legal Industry

99

of the AmLaw 100 90%

of top law firms worldwide 15k

Global Customers 2.3M

Global Users

99%

Customer Retention 950+

Global Employees



Backed by Hg Capital



Winner of the "Enterprise Award" at the American Legal Technology Awards



## 25 Years at the Forefront of Legal Technology Innovation



#### '95-'18: The Litera Desktop Era

- Document technology pioneer
- A vision to combine best-in-class technology to create one superior product.

## '18-'21: Empowering the Legal Craft Era

 Expansion into transaction workflows & embracing Al

## **'21-'24: Amplifying Law** Firm Impact Era

- Embracing industry shiftsMS Teams, cloud
- Gaining insights from a firm's data

## **'25: Transforming the Legal Experience with GenAl Era**

- Litera everywhere
- Law firm experience data as the cornerstone



## Orienting Our Product Portfolio **Around Your Needs**





Workflow

Kira

Transact

Transaction management

Al contract review

Trusted GenAl for legal success

Workflows in M365, powered by Al

#### **For Legal Work**

#### Drafting

### Draft +

Document drafting software



Templates & content for document



Document proofreading, styling, and repair



Legal document formatting



Legal document comparison



Simplified PDF management



Al document generation

#### For Firm Performance

#### Knowledge Manaagement



Law firm knowledge management



Insights +

GenAl deal point database

#### Finance, Pricing & Analytics



Business intelligence for law firms



Scoping +

Matter management, budgeting, & pricing



PS/Ship

Shipping management & invoice processing

#### Marketing & Business **Developement**



CRM for law firms powered by Microsoft



#### Talent & HR



Applicant tracking system for law firms



CE Manager

CLE compliance tracking software & LMS

#### For Firm Governance

#### IT & Security



Legal data management



Metadata cleaning & data loss prevention



Bulk document scanning

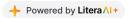


Hybrid desktop client for power users



LITERA FileTrail

Information governance platform







## Management Team

Our team brings a diverse subject matter and business expertise, with a wealth of experience that ensures we continue to deliver solutions that are relevant to our customers and the challenges they face.



**Avaneesh Marwaha**Chief Executive Officer



**Sean Munafo**Chief Revenue Officer



**Greg Ingino**Chief Technology Officer



**Priyanka Singh**Chief Financial Officer



Michelle Meurer Chief People Officer



**Chris Arellano**Chief Customer Officer



**Cynthia Gumbert**Chief Marketing Officer



Rachael Rekart
Chief of Staff



**Jessica Castillo**Chief Transformation
Officer



**Adam Ryan** Chief Product Officer



**Greg Coates**Head of M&A
and Generative AI



### Litera in the Press



Former Litera CEO Returns To Role Amid Company's Al Push



Ex-Skadden Chair Friedman Retiring, to Join Legal Tech Boards



Litera Acquires London-Based Document Software Provider



Litera's 3.0 Strategy: 'We're The Experience Company'

ALM LAW.COM Legaltech news

Litera Releases Gen Al-Powered Foundation Dragon, KM Solution for Deal Data



Knowledge paving the way for genAl



### Contact Us

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