

DYKEMA LEVERAGES CONTRACT COMPANION (FORMERLY EAGLEEYE) — THE AGREEMENT CHECKER - TO DRIVE DOCUMENT QUALITY AND VALUE TO CLIENTS

The implementation of Contract Companion (formerly EagleEye) empowers the firm to maximize client value by strengthening its ability to efficiently deliver high-quality legal work product.

Firm Overview

Dykema Gossett is a leading Am Law 200 law firm, serving business entities worldwide on a wide range of issues. Distinguished by its cost-effective and collaborative partnerships with clients, Dykema is dedicated to providing outstanding results, unparalleled service and exceptional value in every engagement.

The firm views technology as a critically important component in the delivery of legal services, facilitating the ability to maximize productivity and quality which translates into superior client value.

Situation

Lawyers in Dykema's real estate practice have long understood that the competitive nature of the business means clients expect high levels of service. Thus,

the firm embraces technology to meet growing client expectations, including automated agreement checking to identify content inconsistencies often introduced throughout the drafting process. However, the firm's incumbent tool had fallen out of favor with staff, which led to the search for an easier-to-use, more robust and reliable replacement.

"Our philosophy is to carefully select and implement products that create value for our clients and are easily adopted by staff, resulting in reduced costs and greater productivity," said Dykema's CIO Dave Hambourger. "We felt that [Contract Companion]'s ability to drive document quality and review efficiency would benefit both our clients and the firm."

Solution

Dykema thoroughly evaluated Contract Companion, with lawyers testing the

product on firm documents. The firm's lawyers saw Contract Companion as an easy-to-use solution that was more accurate than the incumbent, so the IT department proceeded to roll it out to partners, associates, legal specialists and secretaries in the real estate practice group. According to Dean Butterman, Manager of Practice Services, "[Contract Companion] is fast, convenient and intuitive—our previous tool did not offer the ease of use that [Contract Companion] offers."

Winning feedback spread from the real estate practice to the firm's business services practice head, who wanted to make Contract Companion available to his group. As interest grew, the firm doubled its Contract Companion licenses so more lawyers and legal support staff could take advantage of the solution. Butterman notes: "Because [Contract Companion]

“At Dykema, it's our top priority to deliver the highest quality legal counsel available. [Contract Companion] helps me ensure my documents meet the client's and the firm's quality standards. ”

– Heather Aeschleman, Member Real Estate Practice, Dykema Gossett PLLC

is consistently depended upon by our legal teams, we also deployed it into our virtual-desktop environment so users could access it outside of the office.”

Business Benefits

Lawyers and legal support staff throughout the firm are now using Contract Companion to validate documents and ensure content accuracy, consistency and lack of ambiguity. The firm’s efforts to make sure legal teams are well-equipped to efficiently produce high quality documents have proven successful from a client service perspective as well as an IT and lawyer perspective.

“Since the initial rollout, there has been a great amount of positive feedback and minimal support requests,” said Butterman. “Our users understand [Contract Companion] and value its reliability.”

About Contract Companion

Contract Companion software automates the review of defined terms, inconsistent phrases, references, and punctuation in legal agreements to ensure content completeness, accuracy, consistency, and lack of ambiguity. Designed for lawyers, Contract Companion improves the transactional document drafting and review process, reducing the risk of human error.

About Litera Microsystems

Litera Microsystems is the leading provider of software for drafting, proofreading, comparing, repairing, and cleaning documents in the legal and life sciences industries worldwide.

Our core products empower users to generate, review, and distribute high-quality content quickly and securely, from any device.

Today, Litera Microsystems supports thousands of document-intensive organizations across the globe, helping them satisfy the complex demands of clients and regulators.

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